

# Group key figures of Körber AG

In millions of euros

|  | 2015*  | 2016*  | 2017*  | 2018*  | 2019   |
|--|--------|--------|--------|--------|--------|
| <b>Operating business</b>  |        |        |        |        |        |
| Incoming orders  | 2,191  | 2,357  | 2,901  | 2,657  | 1,787  |
| Sales  | 2,317  | 2,215  | 2,609  | 2,545  | 2,019  |
| Operating EBITA <sup>1</sup>   | 205    | 171    | 239    | 229    | 27     |
| Return on sales (operating EBITA)  | 8.8 %  | 7.7 %  | 9.2 %  | 9.0 %  | 1.4 %  |
| Payments for investment in intangible fixed assets and tangible fixed assets | 65     | 46     | 61     | 59     | 46     |
| Research and development expenses  | 145    | 127    | 138    | 151    | 138    |
| Research and development ratio   | 6.3 %  | 5.7 %  | 5.3 %  | 5.9 %  | 6.8 %  |
| <b>Balance sheet indicators</b><br>as of December 31 (reporting date)        |        |        |        |        |        |
| Equity   | 1,769  | 1,815  | 1,838  | 2,095  | 1,780  |
| Balance sheet total  | 3,241  | 3,434  | 3,677  | 3,716  | 3,577  |
| Equity ratio   | 54.6 % | 52.9 % | 50.0 % | 56.4 % | 49.8 % |
| <b>Employees</b><br>as of December 31 (reporting date)                       |        |        |        |        |        |
| Employees <sup>2</sup>   | 11,577 | 11,247 | 12,722 | 10,538 | 10,713 |

<sup>1</sup> Earnings before interest, taxes, amortization of intangible assets from acquisitions and before restructuring expenses and other significant one-off expenses.

<sup>2</sup> Including unconsolidated companies.

\* Including the Business Areas Automation and Machine Tools.

